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پیوست : دارد

## دفتر نمایندگی وزارت امور خارجه در استان خراسان رضوی - مشهد

به نام خدا

جناب آقای چمندی

سرپرست محترم معاونت هماهنگی امور اقتصادی استانداری خراسان رضوی  
موضوع: برگزاری نمایشگاه بین المللی ماشین سازی مسکو.

با سلام؛

احتراما برابر اطلاع دریافتی از سفارت کشورمان در مسکو، قرارست نمایشگاه بین المللی ماشین سازی فدراسیون روسیه از تاریخ ۱۰ تا ۱۲ آبانماه ۱۴۰۱ (۱-۳ نوامبر ۲۰۲۲) در اکسپو سنتر این شهر برگزار شود. این رویداد با حمایت کمیته انرژی دومای دولتی، وزارت انرژی و وزارت صنعت و بازرگانی فدراسیون روسیه انجام خواهد شد. ضمن پیوست بروشور این نمایشگاه، مراتب جهت اطلاع و دستور انعکاس به مبادی ذیربط ایفاد می گردد.

محمد بهشتی منفرد

مشاور وزیر و رئیس نمایندگی

رونوشت :

جناب آقای رجبی رئیس محترم سازمان صنعت، معدن و تجارت استان خراسان رضوی  
جناب آقای شافعی رئیس محترم اتاق بازرگانی، صنایع، معادن و کشاورزی مشهد  
جناب آقای صبوری مدیر کل محترم دفتر دیپلماسی اقتصاد مقاومتی  
دفتر هماهنگی های اقتصادی  
جناب آقای دمیرچی لو رئیس محترم اداره اول اوراسیا (روسیه، اوکراین، بلاروس و مولداوی)  
جناب آقای پیرپیران مسئول محترم هماهنگی امور نمایندگی های داخل کشور  
جناب آقای جلالی سفیر محترم جمهوری اسلامی ایران در مسکو

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№ 20/042022  
of 21.04.2022

To: Mr. Kazem Jalali  
His Excellency the Extraordinary and  
Plenipotentiary Ambassador of  
the Islamic Republic of Iran in the Russian Federation  
The Embassy of  
the Islamic Republic of Iran in the Russian Federation

Your Excellency,

On behalf of Messe Frankfurt RUS we have the honour to present to your kind attention **the International Machinery Fair 2022** – the 4<sup>th</sup> International Trade show for equipment for industrial enterprises of various industries and their uninterrupted heat and power supply, which will take place in Moscow's Expocentre from 1<sup>st</sup> to 3<sup>rd</sup> of November.

The 4th International Machinery Fair 2022 (IMF 2022) is supported by Energy Committee of the State Duma of the Russian Federation, Ministry of energy of the Russian Federation, Ministry of industry and trade of the Russian Federation, the Government of Moscow, branch associations.

The main topics of the exhibition are:

**ELECTRO&HEAT GENERATION** – exposition of industrial heat, power generating and auxiliary equipment for boiler stations, CHP units, Thermal Power plants, independent modules and power park.

**MACHINERY** – exposition of industrial pumps, compressors, valves, hydraulic and pneumatic equipment for enterprises of various sectors of the economy.

The aim of the fair is to strengthen business relations between Russia and foreign partners, increase investment opportunities, provide a platform for experience exchange and promote concluding of mutually beneficial agreements, including joint production.


The official web site of the exhibition is <https://en.machinery-fair.ru>

We would be happy to appoint a meeting to present the concept of the fair and discuss the opportunities for Iranian companies to participate in the IMF 2022.

We are sure that participation in our exhibition will contribute to further development of business and adjustment of new partnership between Iran and Russia.

Appendix: presentation of the International Machinery Fair 2022

Yours faithfully,

  
Sergei Gorsky  
Deputy of the General Director

For contact: Sergei Bordachev,  
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**MACHINERY**  
INTERNATIONAL MACHINERY FAIR

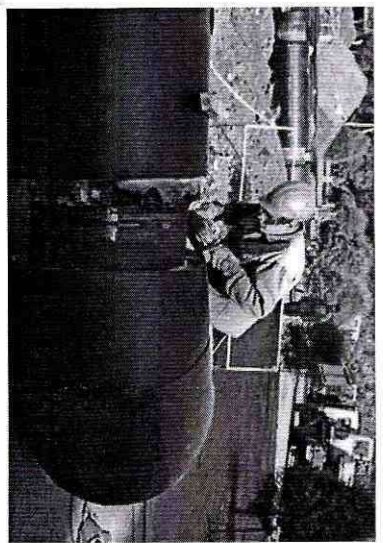
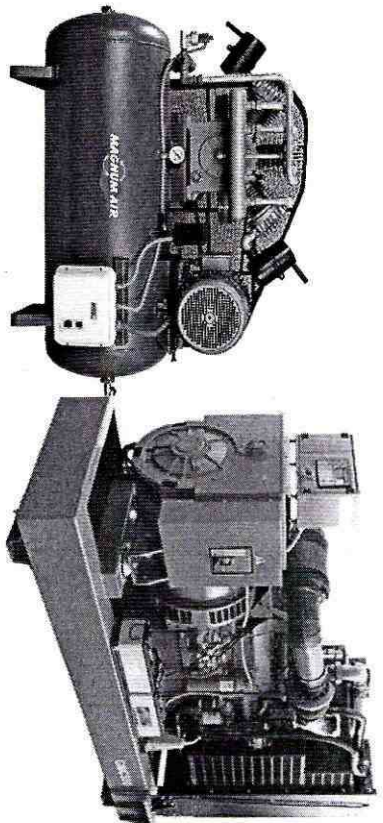
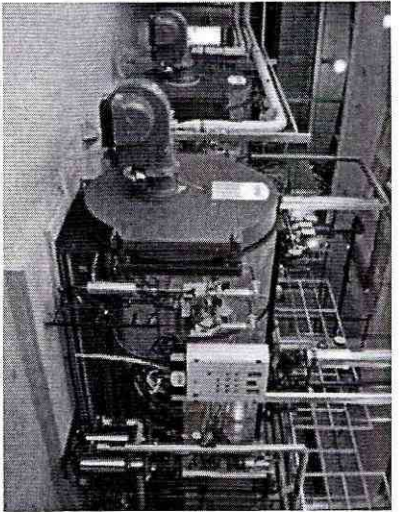
4-th International Machinery Fair is an industrial exhibition that will present to visitors a wide range of equipment for industrial enterprises of various industries and their uninterrupted heat and power supply.

**1-3 November, 2022 Moscow, Expocenter, Forum pavilion**  
**Organizer: Messe Frankfurt**

**ELECTRO&HEAT GENERATION**  
INDUSTRIAL HEAT&ELECTRO GENERATION AND  
AUXILIARY EQUIPMENT

**MACHINERY**  
INDUSTRIAL PUMPS, COMPRESSORS, VALVES,  
HYDRAULICS, PNEUMATICS





The INTERNATIONAL MACHINERY FAIR exhibition is a traditional meeting place for manufacturers, suppliers of equipment with specialists interested in purchasing products for construction, repair, modernization of utility facilities, energy, industrial enterprises of various industries and their uninterrupted heat and power supply.

The INTERNATIONAL MACHINERY FAIR exhibition combines two blocks of expositions, which will present visitors with a wide range of equipment, services and innovative technologies:

**ELECTRO&HEAT GENERATION** – exposition of industrial heat, power generating and auxiliary equipment for boiler stations, CHP units, Thermal Power plants, independent modules and power park.

**MACHINERY** – exposition of industrial pumps, compressors, valves, hydraulic and pneumatic equipment for enterprises of various sectors of the economy.

## Exhibition topics of the INTERNATIONAL MACHINERY FAIR

**ELECTRO&HEAT GENERATION/industrial heat, power generating and auxiliary equipment for boiler stations, CHP units, Thermal Power plants, independent modules and power park**

• **Industrial boilers (medium and high power for boiler stations using different types of fuel. Heat supply units. Heat exchange equipment.**

• **Power generating equipment / autonomous systems power supply:**

- Diesel, petrol, and gas piston generators
- Industrial engines
- Cogeneration units
- Steam and gas turbines
- Uninterruptible power supplies, batteries. Energy control systems. Invertor systems

• **Auxiliary equipment for boiler stations, CHP units, Thermal Power plants.**

- Automation and production control systems
  - Water treatment equipment
  - Condensate tanks, containers, reservoirs
  - Gas equipment for boiler stations, CHP units, Thermal Power plants.
  - Cooling systems, cooling towers
  - Exhaust fans, dust catchers, bottom-ash handling systems. Ventilation equipment.
  - Chimneys
  - Fire safety equipment
- **Testing and measuring device (water, heating, gas and electricity meters), gas analysis apparatus.**

• **Heating networks**

Pipes, pipe joints, systems of pipelines diagnostics

**MACHINERY/industrial pumps, compressors, valves, hydraulic and pneumatic equipment**

**Industrial pump equipment**

- Screw pulser, twin-screw multiphase, plunger, electric centrifugal.
- Maintain formation pressure pumps for oil-and gas sector.
- Vacuum pumps, rotary pumps
- Water pumps. Dredge pumps. Sand pumps.
- Components and accessories for pumping equipment

**Compressor equipment:**

- Mobile and handheld compressor units
- Compressed air preparation and storage equipment
- Radial-flow compressors. Axial-flow compressors
- Drag compressors. Reciprocating compressors
- Diaphragm compressors. Scroll compressors
- Screw compressors. Rotary compressors
- Components and accessories for compressor equipment

• **Valves**

- Shut-off valves.
- Ball valves
- Flanges, fittings, valve trims
- Valves for boiler stations
- Valves for CHP plants and nuclear industry

• **Pneumatic, Hydraulic equipment and tools**

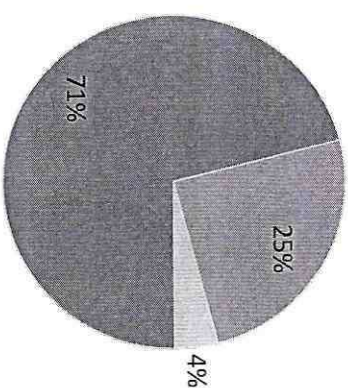
- Pneumatic tubes and pneumatic hoses. Pneumatic fittings and fittings. Pneumatic cylinders. Pneumatic drives. - Hydraulic stations and hydraulic systems. Servo drives for controlling steam flow or pressure in thermal power plants.



### VISITORS PROFILE:

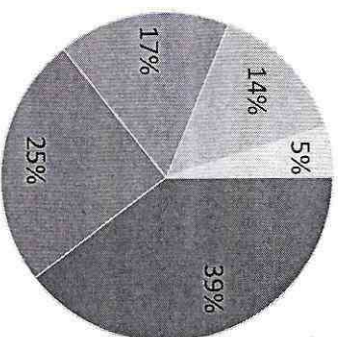
- Representatives of branch government structures.
- Energy experts of generating and heat supply companies
- Managers and experts in charge of installation companies interested in procurement of for construction, repair, modernization of enterprises in various industries (oil-and-gas, food, meal, wood, metallurgy, machinery and etc.).
- Representatives of trading companies that supply industrial heat and power generating equipment and autonomous power supply systems and seek to expand cooperation with producers and suppliers.

### VISITORS GEOGRAPHY



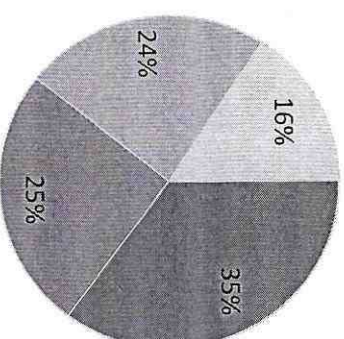
- Moscow region
- Other Russian regions
- Foreigner exhibitors and visitors

### PURPOSE OF ATTENDING

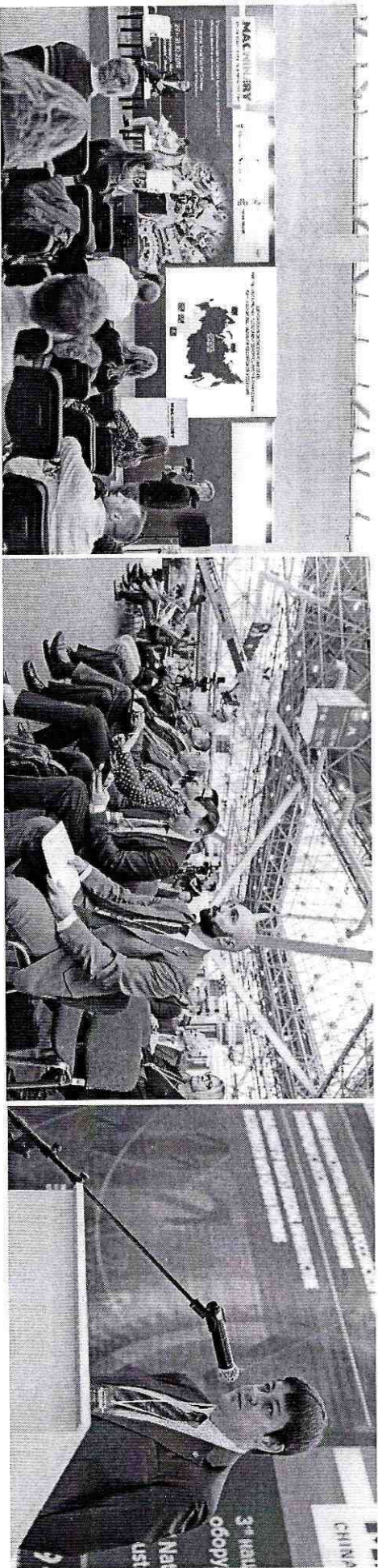


- Introduction to new products and services
- Getting information about the current market situation
- Get advice / Chat with experts of Industrial, municipal enterprises with their own business
- To visit the business program

### TYPE COMPANY OF VISITORS



- Design and construction of the objects
- Heat and Power generation as the main activity
- Sales, installation, repair of equipment
- Industrial, municipal enterprises



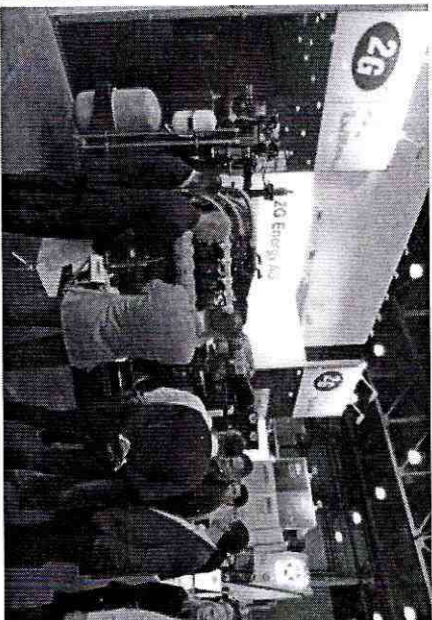
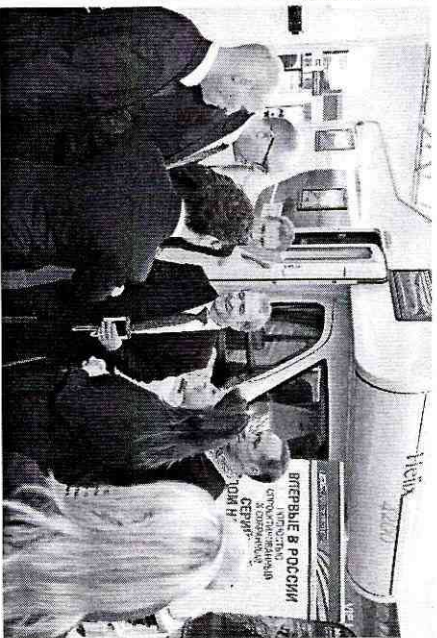
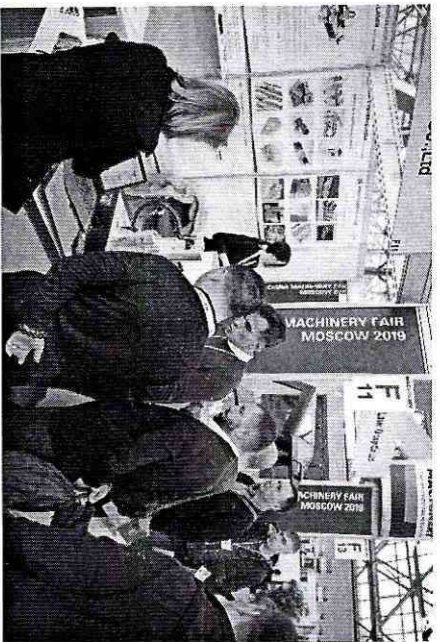
The organizer pays great attention to the business program of the exhibition. In the form of live communication, manufacturers and suppliers of equipment will be able to discuss pressing issues of the industry and ways of developing the energy and industrial sectors.

**Draft of the business programme 2022:**

- Formation of the industry: key development objectives distributed generation of heat and power
- Own generation for industrial enterprises as a highly profitable business and as a tool to halve energy costs
- Modern compressor equipment for the Russian market
- Innovative equipment for construction, repair, modernization of boiler stations

The participants of the business program in the form of a live dialogue will discuss the issues of increasing energy efficiency and reducing the cost of construction, operation, repair, reconstruction, modernization of communal infrastructure and industrial enterprises through the use of innovative equipment and energy-saving technologies; issues of compliance with industrial safety standards; questions of using their own generation of enterprises, they will hear expert comments from specialists.





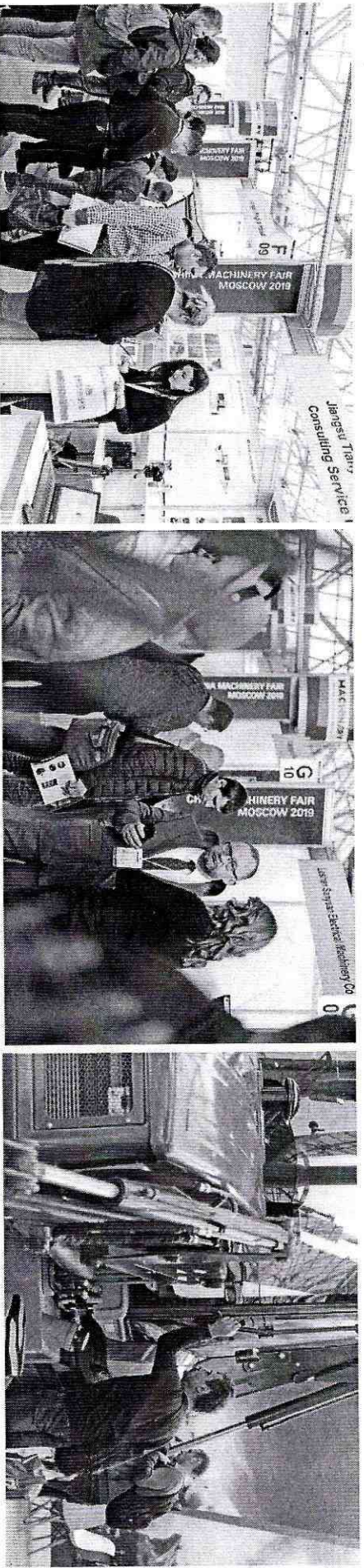
**Extensive visitor promotion campaign of INTERNATIONAL MACHINERY FAIR based on detailed market research, has been planned to attract large number of relevant buyers, includes: targeted mailings to professionals industrial sector, programme to attract key buyers, advertising in relevant trade and business press, promotion at major events in industrial market, outdoor advertising, marketing promo campaign, using call-center to invite specialists-target Energy / Oil-and Gas and Russian enterprises of various branches of the industry**

**Profile of the visitors (end-users buyers):**

- Energy experts of enterprises of various industries (oil-and-gas, chemistry, agro, food and more)
- Energy experts of generating and heat and power supply companies
- Experts of engineering, construction and assembly companies interested in purchasing equipment for construction, installation and repair of boiler stations and CHP plants
- Representatives of trading companies interested in expanding the range of industrial boilers, heat-exchange and power generating equipment

**INTERNATIONAL MACHINERY FAIR** attended by specialists of companies such as Kvadra, T-Plus, Inter RAO, Sibirskaya Generation Company, Inter RAO-engineering, Lukoil, Rosneft, Tatneft, Itera, Gazprom, Rosneft, Gazprom Energo, Surgutneftegaz, Novokuybyshevsky oil-refining company, Mosenergo, Smolenskiyregionteploenergo, Nizhegorodteplogas, Yargorenergo, Vologdaoblenergo, Yamalenergogas, Gasenergoproject, Gazprom VNIIGAS, TeploEnergoProject, GomelGrazhdanProject, MOEK-Project, Dubrovskaya CHP Plant, Astrakhanskaya CHP Plant, Mechel-Energo, Severstal, Russian Railways, Roslelekom, Mareven Food Central, Pepsico, Pavlovsky Milk Plant, Belogorie GreenHouse Complex, Volzhsky Zavod Polymerov, Phapma Systems Company, VolgaCement Plant and more others.





The venue of the **INTERNATIONAL MACHINERY FAIR** exhibition chosen the Moscow region, which occupies a leading position in terms of economic development and the volume of retail and wholesale trade among the regions of Russia.

The official web site is <https://en.machinery-fair.ru>

**Organizer:** Messe Frankfurt is the world's largest trade fair, congress and event organizer with its own exhibition grounds. The company is in the top 3 of the world rating of exhibition companies in terms of annual income (according to the AMR International rating). Exhibitions organized by Messe Frankfurt attract about 5 million visitors annually. These are such events as Europe's largest exhibition for heat supply and engineering networks ISH, the leading European exhibition for industrial automation SPS, Intersec, AMR, Heimtextil and others. Significant exhibition brands represented in Russia: Interlight / Intelligent Building, Heimtextil, exhibition of mechanical engineering and production processes Rosmould, exhibition of production of plastic products Rospast, Techtexsil, Automechanika, Comtrans / Busworld and others. The company has 30 official offices in more than 190 countries around the world. The German exhibition organizer has been working on the Russian market since 2002.

**Take part in the 4-th International Machinery Fair is an industrial exhibition that will present to visitors a wide range of equipment for industrial enterprises of various industries and their uninterrupted heat and power supply in Moscow and you will get a unique opportunity to present their products to the largest audience of industry professionals!**

**For Exhibiting and Sponsorship:**  
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